Poste Italiane - Consensus Report

Investor Relations

Company compiled consensus Q3-26

Group Consolidated Data	Consensus Q3-26			
Data in Euro million	Consensus	#	MIN	MAX
REVENUES	**3,319**	**13**	**3,283**	**3,382**
Mail, Parcel & Distribution	972	13	948	996
Postepay Services	436	13	412	449
Financial Services	1,424	13	1,402	1,469
Insurance Services	487	13	465	515
TOTAL COSTS	**2,453**	**13**	**2,415**	**2,541**
ADJUSTED EBIT	**866**	**13**	**800**	**915**
ADJUSTED EBIT Margin (%)	*26.1%*			
Mail, Parcel & Distribution	25	13	(20)	66
Postepay Services	150	13	135	165
Financial Services	275	13	242	347
Insurance Services	416	13	394	447
NET PROFIT	**635**	**12**	**574**	**730**
NET PROFIT (EXCLUDING TIM 20% STAKE PRE-OPAS)[1]	**598**	**12**	**524**	**624**

1. P&L consolidation starting from 01 October 2026