

Poste Italiane - Consensus Report

Investor Relations

Company compiled consensus Q2-26 - FY26 - FY27 - FY28

Group Consolidated Data	Consensus Q2-26				Consensus FY26				Consensus FY27				Consensus FY28			
Data in Euro million	Consensus	#	MIN	MAX	Consensus	#	MIN	MAX	Consensus	#	MIN	MAX	Consensus	#	MIN	MAX
REVENUES	3,337	8	3,294	3,356	13,685	8	13,617	13,799	14,092	8	13,945	14,169	14,520	8	14,313	14,706
Mail, Parcel & Distribution	999	8	974	1,024	4,099	8	4,052	4,142	4,203	8	4,112	4,323	4,314	8	4,172	4,506
Postepay Services	432	8	421	441	1,801	8	1,767	1,827	1,923	8	1,844	1,993	2,059	8	1,929	2,197
Financial Services	1,421	8	1,411	1,447	5,864	8	5,760	5,943	5,928	8	5,820	6,056	6,002	8	5,860	6,165
Insurance Services	485	8	467	493	1,922	8	1,895	1,960	2,039	8	1,943	2,106	2,145	8	1,998	2,267
TOTAL COSTS	2,496	8	2,462	2,535	10,244	8	10,137	10,371	10,497	8	10,335	10,659	10,743	8	10,579	10,974
ADJUSTED EBIT	841	8	821	868	3,442	8	3,390	3,480	3,595	8	3,480	3,661	3,777	8	3,650	3,918
ADJUSTED EBIT Margin (%)	25.2%				25.1%				25.5%				26.0%			
Mail, Parcel & Distribution	24	8	(2)	45	65	8	(24)	178	69	8	(29)	224	94	8	13	216
Postepay Services	153	8	140	165	642	8	610	681	688	8	626	788	748	8	660	878
Financial Services	250	8	192	276	1,092	8	915	1,186	1,109	8	893	1,204	1,129	8	864	1,291
Insurance Services	414	8	396	423	1,643	8	1,620	1,661	1,730	8	1,650	1,787	1,807	8	1,690	1,926
NET PROFIT	522	8	480	557	2,539	8	2,336	2,654	2,590	8	2,441	2,674	2,757	8	2,633	2,857
NET PROFIT (EXCLUDING TIM)	570	8	535	615	2,350	8	2,286	2,439	2,468	8	2,361	2,539	2,589	8	2,481	2,668
DPS (€)					1.32	8	1.29	1.36	1.41	8	1.34	1.50	1.50	8	1.44	1.59